

# The International University of Management Courses

## **Business Administration (fully accredited by NQA)**

### Certificate of Administration (100 Credits)

- ENG - 111 - Professional Presentation
- ENG - 112 - Spoken Business English
- ENG - 113 - Report Writing
- CSE - 135 - Computer Literacy
- MTH - 132 - Mathematics for Business
- FIN - 111 - Namibian and Regional Economic
- SBM - 115 - Introduction to Business Organisation
- FIN - 1129 - Accounting I
- BAN - 1117 - Business Communication I
- MTH - 1328 - Quantitative Methods I

### Higher Certificate (120 Credits)

- MKM - 213 - Economics
- BAN - 2118 - Organisational Behaviour
- FIN - 2127 - Accounting II
- BAN - 2116 - Business Communication II
- MKM - 236 - Sales & Marketing
- BAN - 216 - Personnel Management
- MTH - 2327 - Quantitative Methods II
- FIN - 2128 - Management Accountancy

*Select one subject from the following:*

- BAN - 2117 - Business Law
- BIS - 2317 - Systems Analysis

### Higher Diploma (120 Credits)

- HRM - 3147 - Entrepreneurial Studies and Leadership
- BAN - 311 - International Business
- SBM - 317 - Corporate Business Ethics
- BAN - 318 - Management in Action

*Select two subjects from the following:*

- MKM - 3137 - Strategic Marketing
- BIS - 3315 - Information Management
- FIN - 3127 - Corporate Finance
- HRM - 3138 - Strategic HR Management

### FEES AND PAYMENT GUIDE

Mode of payment is either in full prior to commencement or as per following terms. Handling fee, deposit, and first instalment, these are payable prior to commencement.

AMOUNT	DEPOSIT	BALANCE	INSTALLMENTS
<b><u>Certificate of Administration</u></b>			
N\$ 10, 695.00	N\$ 1, 500.00	N\$ 9, 195.00	N\$ 1149.38 X 8
<b><u>Higher Certificate</u></b>			
N\$ 10, 833.00	N\$ 1, 700.00	N\$ 9, 133.00	N\$ 1141.63 X 8
<b><u>Higher Diploma</u></b>			
N\$ 11, 040.00	N\$ 1, 800.00	N\$ 9, 240.00	N\$ 1155.00 X 8

Supplementary examination fee N\$250.00 per paper.

**N.B. FEES SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.**

# The International University of Management Courses

## **Finance Management (fully accredited by NQA)**

### **Certificate of Administration (100 Credits)**

- ENG - 111 - Professional Presentation
- ENG - 112 - Spoken Business English
- ENG - 113 - Report Writing
- CSE - 135 - Computer Literacy
- MTH - 132 - Mathematics for Business
- FIN - 111 - Namibian and Regional Economics
- SBM - 115 - Introduction to Business Organisation
- FIN - 1129 - Accounting I
- BAN - 1117 - Business Communication I
- MTH - 1328 - Quantitative Methods I

### **Higher Certificate (120 Credits)**

- MKM - 213 - Economics
  - BAN - 2118 - Organisational Behaviour
  - FIN - 216 - Principles of Accounting
  - BAN - 2116 - Business Communication II
  - MKM - 1137 - Marketing
  - BAN - 1146 - HR Management
  - MTH - 2327 - Quantitative Methods II
  - FIN - 2128 - Management Accountancy
- Select one subject from the following:*
- BAN - 2117 - Business Law
  - BIS - 2317 - Systems Analysis

### **Higher Diploma (120 Credits)**

- HRM - 3147 - Entrepreneurial Studies and Leadership
  - BAN - 311 - International Business
  - SBM - 3157 - Corporate Strategy
  - BAN - 3117 - Management Organisation
- Select two subjects from the following:*
- MKM - 3137 - Strategic Marketing
  - BIS - 3315 - Information Management
  - FIN - 3127 - Corporate Finance
  - HRM - 3138 - Strategic HR Management

### **FEES AND PAYMENT GUIDE**

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<b>AMOUNT</b>	<b>DEPOSIT</b>	<b>BALANCE</b>	<b>INSTALLMENTS</b>
<b><u>Certificate of Administration</u></b>			
N\$ 10, 695.00	N\$ 1, 500.00	N\$ 9, 195.00	N\$ 1149.38 X 8
<b><u>Higher Certificate</u></b>			
N\$ 10, 833.00	N\$ 1, 700.00	N\$ 9, 133.00	N\$ 1141.63 X 8
<b><u>Higher Diploma</u></b>			
N\$ 11, 040.00	N\$ 1, 800.00	N\$ 9, 240.00	N\$ 1155.00 X 8

Supplementary examination fee N\$250.00 per paper.

**N.B. FEES SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.**

# The International University of Management Courses

## **Small Business Management (fully accredited by NQA)**

### **Certificate of Administration (100 Credits)**

- ENG - 111 - Professional Presentation
- ENG - 112 - Spoken Business English
- ENG - 113 - Report Writing
- CSE - 135 - Computer Literacy
- MTH - 132 - Mathematics for Business
- FIN - 111 - Namibian and Regional Economics
- SBM - 115 - Introduction to Business Organisation
- FIN - 1129 - Accounting I
- BAN - 1117 - Business Communication I
- MTH - 1328 - Quantitative Methods I

### **Higher Certificate (120 Credits)**

- MKM - 213 - Economics
  - BAN - 2118 - Organisational Behaviour
  - FIN - 2127 - Accounting II
  - BAN - 2116 - Business Communication II
  - MKM - 225 - Marketing for SME`s
  - BAN - 1146 - HR Management
  - MTH - 2327 - Quantitative Methods II
  - FIN - 2128 - Management Accountancy
- Select one subject from the following:*
- BAN - 2117 - Business Law
  - BIS - 2317 - Systems Analysis

### **Higher Diploma (120 Credits)**

- HRM - 3147 - Industrial Entrepreneurial Studies and Leadership
  - BAN - 311 - International Business
  - SBM - 3157 - Corporate Strategy & Planning
  - BAN - 3117 - Management Organisation
- Select two subjects from the following:*
- MKM - 3137 - Strategic Marketing
  - BIS - 3315 - Information Management
  - FIN - 3127 - Corporate Finance
  - HRM - 3138 - Strategic HR Management

### **FEES AND PAYMENT GUIDE**

Mode of payment is either in full prior to commencement or as per following terms. Handling fee, deposit, and first instalment, these are payable prior to commencement.

<b>AMOUNT</b>	<b>DEPOSIT</b>	<b>BALANCE</b>	<b>INSTALLMENTS</b>
<b><u>Certificate of Administration</u></b>			
N\$ 10, 695.00	N\$ 1, 500.00	N\$ 9, 195.00	N\$ 1149.38 X 8
<b><u>Higher Certificate</u></b>			
N\$ 10, 833.00	N\$ 1, 700.00	N\$ 9, 133.00	N\$ 1141.63 X 8
<b><u>Higher Diploma</u></b>			
N\$ 11, 040.00	N\$ 1, 800.00	N\$ 9, 240.00	N\$ 1155.00 X 8

Supplementary examination fee N\$250.00 per paper.

**N.B. FEES SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.**

# The International University of Management Courses

## **Marketing Management (fully accredited by NQA)**

### **Certificate of Administration (100 Credits)**

- ENG - 111 - Professional Presentation
- ENG - 112 - Spoken Business English
- ENG - 113 - Report Writing
- CSE - 135 - Computer Literacy
- MTH - 132 - Mathematics for Business
- FIN - 111 - Namibian and Regional Economics
- SBM - 115 - Introduction to Business Organisation
- FIN - 1129 - Accounting I
- BAN - 1117 - Business Communication I
- MTH - 1328 - Quantitative Methods I

### **Higher Certificate (120 Credits)**

- MKM - 213 - Economics
- BAN - 2118 - Organisational Behaviour
- FIN - 2127 - Accounting II
- BAN - 2116 - Business Communication II
- MKM - 2150 - Marketing Theory & Principles
- BAN - 1146 - HR Management
- MTH - 2327 - Quantitative Methods II
- FIN - 2128 - Management Accountancy

*Select one subject from the following:*

- MKM - 235 - Mercantile Law
- BIS - 2317 - Systems Analysis

### **Higher Diploma (120 Credits)**

- HRM - 3147 - Entrepreneurial Studies and Leadership
- BAN - 317 - International Business Ethics
- SBM - 3157 - Corporate Strategy
- BAN - 337 - Managing People

*Select two subjects from the following:*

- MKM - 3137 - Strategic Marketing
- BIS - 3315 - Management Information Systems (MIS)
- FIN - 3127 - Corporate Finance
- HRM - 3138 - Strategic HR Management

### **FEES AND PAYMENT GUIDE**

Mode of payment is either in full prior to commencement or as per following terms. Handling fee, deposit, and first instalment, these are payable prior to commencement.

<b>AMOUNT</b>	<b>DEPOSIT</b>	<b>BALANCE</b>	<b>INSTALLMENTS</b>
<b><u>Certificate of Administration</u></b>			
N\$ 10,695.00	N\$ 1,500.00	N\$ 9,195.00	N\$ 1149.38 X 8
<b><u>Higher Certificate</u></b>			
N\$ 10,833.00	N\$ 1,700.00	N\$ 9,133.00	N\$ 1141.63 X 8
<b><u>Higher Diploma</u></b>			
N\$ 11,040.00	N\$ 1,800.00	N\$ 9,240.00	N\$ 1155.00 X 8

Supplementary examination fee N\$250.00 per paper.

**N.B. FEES SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.**

# The International University of Management Courses

## **Business Information Systems(fully accredited by NQA)**

### Certificate of Administration (100 Credits)

- ENG - 111 - Professional Presentation
- ENG - 112 - Spoken Business English
- ENG - 113 - Report Writing
- CSE - 135 - Computer Literacy
- MTH - 132 - Mathematics for Business
- FIN - 111 - Namibian and Regional Economics
- SBM - 115 - Introduction to Business Organisation
- FIN - 1129 - Accounting I
- BIS - 131 - The World of Information Technology
- BIS - 132 - Basic Information Technology Skills

### Higher Certificate (120 Credits)

- BAN - 2116 - Business Communication II
- CSE - 235 - Computer Fundamentals
- SDT - 231 - Computer Applications
- BIS - 2317 - Systems Analysis
- BIS - 231 - Principles of Programming
- BIS - 2319 - Networks and Distributed Systems
- MTH - 2327 - Quantitative Methods

*Select one from the following:*

- FIN - 2127 - Accounting II OR
- HRM - 1146 - HR Management OR
- FIN - 2128 - Management Accountancy

### Higher Diploma (120 Credits)

- HRM - 3147 - Entrepreneurial Studies and Leadership
- WMS - 334 - Application Development Methods
- BIS - 3318 - Managing Change
- BIS - 3319 - Relational Databases
- BIS - 3316 - Internet Development

*Select one from the following:*

- FIN - 3127 - Corporate Finance OR
- HRM - 3138 - Strategic HR Management

### **FEES AND PAYMENT GUIDE**

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<b>AMOUNT</b>	<b>DEPOSIT</b>	<b>BALANCE</b>	<b>INSTALLMENTS</b>
<b><u>Certificate of Administration</u></b>			
N\$ 11, 040.00	N\$ 1, 400.00	N\$ 9, 640.00	N\$1205.00 X 8
<b><u>Higher Certificate</u></b>			
N\$ 11, 592.00	N\$ 1, 600.00	N\$ 9, 992.00	N\$1249.00 X 8
<b><u>Higher Diploma</u></b>			
N\$ 11, 868.00	N\$ 1, 700.00	N\$ 10, 168.00	N\$1327.50 X 8

Supplementary examination fee N\$250.00 per paper.

**N.B. FEES SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.**

# The International University of Management Courses

## **Tourism, Travel & Hospitality (fully accredited by NQA)**

### **Certificate of Administration (100 Credits)**

- ENG - 111 - Professional Presentation
- ENG - 112 - Spoken Business English
- ENG - 113 - Report Writing
- CSE - 135 - Computer Literacy
- MTH - 132 - Mathematics for Business
- FIN - 111 - Namibian and Regional Economics
- SBM - 115 - Introduction to Business I
- FIN - 1129 - Accounting I
- BAN - 1117 - Business Communication I
- TTH - 1217 - Introduction to Travel, Tourism and Hospitality

### **Higher Certificate (120 Credits)**

- MKM - 213 - Economics
- BAN - 2118 - Organisational Behaviour
- FIN - 2127 - Accounting II
- TTH - 216 - Travel, Tourism and Hospitality
- MKM - 1137 - Marketing
- BAN - 1146 - HR Management
- TTH - 2116 - Travel, Tourism and Hospitality Operations Management

*Select two subjects from the following:*

- FIN - 2128 - Managerial Accounting
- BAN - 2117 - Business Law
- BIS - 2317 - Systems Analysis

### **Higher Diploma (120 Credits)**

- HRM - 3147 - Entrepreneurial Studies and Leadership
- TTH - 3217 - Tourism and the Environment
- TTH - 315 - International Travel, Tourism and Hospitality
- SBM - 3157 - Corporate Strategy

*Select two subjects from the following:*

- MKM - 3137 - Strategic Marketing
- BIS - 336 - Management of the Information Resource
- TTH - 316 - Management Organisation
- HRM - 3138 - Strategic HR Management

### **FEES AND PAYMENT GUIDE**

Mode of payment is either in full prior to commencement or as per following terms. Handling fee, deposit, and first instalment, these are payable prior to commencement.

<b>AMOUNT</b>	<b>DEPOSIT</b>	<b>BALANCE</b>	<b>INSTALLMENTS</b>
<b><u>Certificate of Administration</u></b>			
N\$ 10, 695.00	N\$ 1, 500.00	N\$ 9, 195.00	N\$ 1149.38 X 8
<b><u>Higher Certificate</u></b>			
N\$ 10, 833.00	N\$ 1, 700.00	N\$ 9, 133.00	N\$ 1141.63 X 8
<b><u>Higher Diploma</u></b>			
N\$ 11, 040.00	N\$ 1, 800.00	N\$ 9, 240.00	N\$ 1155.00 X 8

Supplementary examination fee N\$250.00 per paper.

**N.B. FEES SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.**

# **The International University of Management Courses**

## **HIV/AIDS Management (fully accredited by NQA)**

### **Certificate of Administration (100 Credits)**

- ENG - 111 - Professional Presentation
- ENG - 112 - Spoken Business English
- ENG - 113 - Report Writing
- FIN - 1127 - Namibian and Regional Economics
- MTH - 132 - Mathematics for Business
- CSE - 135 - Computer Literacy
- HAM - 1417 - HIV/AIDS Studies I
- HED - 1425 - Health Education I
- HED - 1426 - Psychological Counseling I
- HED - 1427 - Community Based Care & Support I

### **Higher Certificate (120 Credits)**

- HAM - 2417 - HIV/AIDS Studies II
- WMS - 245 - IT Literacy & Communication Skills
- HED - 2426 - Psychological Counseling II
- HED - 245 - Community-based Care and Support II
- HAM - 2416 - Networking & Partnerships
- HED - 2427 - Health Education II
- HAM - 2418 - Project Management
- SSC - 2437 - Research Methodology

### **Higher Diploma (120 Credits)**

- HAM - 3417 - HIV and AIDS Studies III
- HED - 3426 - Health Education III
- SSC - 3437 - Ethics (Moral Philosophy)
- HED - 3427 - Psychological Counselling III

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<b><u>Certificate of Administration</u></b>			
N\$ 9,660.00	N\$ 1, 500.00	N\$ 8,160.00	N\$ 1020.00 X 8
<b><u>Higher Certificate</u></b>			
N\$ 10,005.00	N\$ 1, 600.00	N\$ 8,405.00	N\$ 1050.63 X 8
<b><u>Higher Diploma</u></b>			
N\$ 10,350.00	N\$ 1, 700.00	N\$ 8,650.00	N\$ 1081.25 X 8

Supplementary examination fee N\$250.00 per paper.

**N.B. FEES SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.**

# **The International University of Management Courses**

## **Human Resource Development & Management (fully accredited by NQA)**

### **Certificate of Administration (100 Credits)**

- MTH - 132 - Mathematics for Business
- ENG - 112 - Spoken and Business English
- CSE - 135 - Computer Literacy
- ENG - 111 - Professional Presentation
- ENG - 113 - Report Writing
- FIN - 111 - Namibian and Regional Economics
- HRM - 1145 - Introduction to Personnel Management / Administration
- BAN - 1146 - Human Resource Management
- ENG - 116 - Business / International Business English
- BAN - 111 - Introduction to the World of Business

### **Higher Certificate (120 Credits)**

- HRM - 2147 - Human Resources Management and Development
- MKM - 213 - Economics
- BAN - 2118 - Organisational Behaviour
- BAN - 2117 - Business Law
- HRM - 214 - Management Approach to Development (Managing People)
- MKM - 215 - Marketing Management

### **Higher Diploma (120 Credits)**

- HRM - 314 - Personnel / Human Asset Management
- HRM - 316 - Labour and International Relations
- BIS - 331 - IT and Society
- MKM - 313 - Entrepreneurship
- HRM - 317 - Management Theory and Practice

### **FEES AND PAYMENT GUIDE**

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<b>AMOUNT</b>	<b>DEPOSIT</b>	<b>BALANCE</b>	<b>INSTALLMENTS</b>
<b><u>Certificate of Administration</u></b>			
N\$11, 040.00	N\$ 1, 400.00	N\$ 9, 640.00	N\$ 1205.00 X 8
<b><u>Higher Certificate</u></b>			
N\$11, 592.00	N\$ 1, 600.00	N\$ 9, 992.00	N\$ 1249.00 X 8
<b><u>Higher Diploma</u></b>			
N\$11, 868.00	N\$ 1, 700.00	N\$ 10, 168.00	N\$ 1271.00 X 8

Supplementary examination fee N\$250.00 per paper.

**N.B. FEES SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.**