

The International University of Management Courses

Marketing Management (fully accredited by NQA)

Certificate of Administration (100 Credits)

- PPR0S1 / ENG - 111 - Professional Presentation
- SBE0S1 / ENG - 112 - Spoken Business English
- RWR0S1 / ENG - 113 - Report Writing
- CLI0S1 / CSE - 135 - Computer Literacy
- MFB0S1 / MTH - 132 - Mathematics for Business
- NRE0S1 / FIN - 111 - Namibian and Regional Economics
- IBO0S1 / SBM - 115 - Introduction to Business Organisation
- AC10S1 / FIN - 1129 - Accounting I
- BC10S1 / BAN - 1117 - Business Communication I
- QM10S1 / MTH - 1328 - Quantitative Methods I

Higher Certificate (120 Credits)

- ECO0S2 / MKM - 213 - Economics
- OBE0S2 / BAN - 2118 - Organisational Behaviour
- AC20S2 / FIN - 2127 - Accounting II
- BC20S2 / BAN - 2116 - Business Communication II
- MKP0S2 / MKM - 2150 - Marketing Theory & Principles
- HRM0S2 / BAN - 1146 - HR Management
- QM20S2 / MTH - 2327 - Quantitative Methods II
- MAC0S2 / FIN - 2128 - Management Accountancy

Select one subject from the following:

- BLM0S2 / MKM - 235 - Mercantile Law
- SYA0S2 / BIS - 2317 - Systems Analysis

Higher Diploma (120 Credits)

- ESL0S3 / HRM - 3147 - Entrepreneurial Studies and Leadership
- BEI0S3 / BAN - 317 - International Business Ethics
- CSA0S3 / SBM - 3157 - Corporate Strategy
- MAPOS3 / BAN - 337 - Managing People

Select two subjects from the following:

- SMK0S3 / MKM - 3137 - Strategic Marketing
- IMS0S3 / BIS - 3315 - Management Information Systems (MIS)
- CFI0S3 / FIN - 3127 - Corporate Finance
- SHM0S3 / HRM - 3138 - Strategic HR Management

FEES AND PAYMENT GUIDE

Mode of payment is either in full prior to commencement or as per following terms. Handling fee, deposit, and first instalment, these are payable prior to commencement.

AMOUNT	DEPOSIT	BALANCE	INSTALLMENTS
<u>Certificate of Administration</u>			
N\$ 17, 500.00	N\$ 2, 100.00	N\$ 15,400.00	N\$ 1,925.00 X 8
<u>Higher Certificate</u>			
N\$ 17, 700.00	N\$ 2, 124.00	N\$ 15,576.00	N\$ 1,947.00 X 8
<u>Higher Diploma</u>			
N\$ 18, 000.00	N\$ 2, 160.00	N\$ 15,840.00	N\$ 1,980.00 X 8

Supplementary examination fee N\$375.00 per paper.

**N.B. FOR ADDITIONAL FEES PAYABLE SEE ATTACHED FOLIO FS II
FEES SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.**