

## ***The International University of Management Courses***

### **Business Administration**

#### **CERTIFICATE: CEBA**

##### **Semester 1**

- AEL40US - Applied English Language Skills
- IEN40US - Introduction to Entrepreneurship
- MTH51US - Mathematics
- MIE50US - Microeconomics
- PMK50US - Principles of Marketing

##### **Semester 2**

- BNE50US - Business Ethics
- FAC51US - Financial Accounting I
- HCD50US - Human Capital Development
- MOR51US - Management Organization
- POM50US - Principles of Management
- QM151US - Quantitative Methods I
- BIT41US - Basic IT Skills

#### **DIPLOMA: DIBA - YEAR I**

##### **Semester 1**

- FA260US - Financial Accounting II
- IEI60US - Intermediate Entrepreneurship and Innovation
- MRC60US - Macroeconomics
- MMA51US - Marketing Management
- OBE61US - Organizational Behaviour

##### **Semester 2**

- BLA61US - Business Law
- MAC61US - Management Accounting
- OPM60US - Operations Management
- PRC60US - Professional Communication
- QM261US - Quantitative Methods II

#### **DIPLOMA: DIBA - YEAR II**

##### **Semester 1**

- CTS51US - Critical Thinking Skills
- MCS60US - Management Control System
- SVM70US - Services Marketing
- CHM60US - Change Management

##### **Semester 2**

- GCS41US - Communication Skills
- CAC50US - Cost Accounting
- HAM60US - Human Asset Management
- MIS60US - Management Information Systems
- PRM61US - Project Management
- PMA60US - Product Management

#### **FEES AND PAYMENT GUIDE**

<b>AMOUNT</b>	<b>DEPOSIT</b>	<b>BALANCE</b>	<b>INSTALLMENTS</b>
<b><u>Certificate</u></b>			
N\$ 19,200.00	N\$ 2,304.00	N\$ 16,896.00	N\$ 2,112.00 X 8
<b><u>Diploma – Year I</u></b>			
N\$ 19,400.00	N\$ 2,328.00	N\$ 17,072.00	N\$ 2,134.00 X 8
<b><u>Diploma – Year II</u></b>			
N\$ 19,700.00	N\$ 2,364.00	N\$ 17,336.00	N\$ 2,167.00 X 8

**REGISTRATION FEE N\$1,900.00**

**LATE REGISTRATION FEE N\$100.00 (N\$2,000.00)**

**N.B. INSTALLMENTS: 31<sup>ST</sup> JAN (REG. FEE & DEP.), FEB 1<sup>ST</sup>, MARCH 2<sup>ND</sup>, APRIL 3<sup>RD</sup>, MAY 4<sup>TH</sup>, JUNE 5<sup>TH</sup>, JULY 6<sup>TH</sup>, AUG 7<sup>TH</sup> & SEP 8<sup>TH</sup>.**

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## The International University of Management Courses

### **Finance Management**

#### **CERTIFICATE: CEFM**

##### **Semester 1**

- AEL40US - Applied English Language Skills
- MTH51US - Mathematics
- MIE50US - Microeconomics
- PMK50US - Principles of Marketing

##### **Semester 2**

- BIT41US - Basic IT Skills
- CAC50US - Cost Accounting
- FAC51US - Financial Accounting I
- HCD50US - Human Capital Development
- IEN40US - Introduction to Entrepreneurship
- QM151US - Quantitative Methods I

#### **DIPLOMA: DIFM - YEAR I**

##### **Semester 1**

- BAC60US - Business Accounting
- MRC60US - Macroeconomics
- OBE61US - Organizational Behaviour
- POM50US - Principles of Management

##### **Semester 2**

- BLA61US - Business Law
- GCS41US - Communication Skills
- FMA70US - Finance Management
- FNR60US - Financial Reporting
- PRM61US - Project Management
- QM261US - Quantitative Methods II

#### **DIPLOMA: DIFM – YEAR II**

##### **Semester 1**

- FA260US - Financial Accounting II
- IEI60US - Intermediate Entrepreneurship and Innovation
- MMA51US - Marketing Management
- PFM60US - Performance Management

##### **Semester 2**

- MAC61US - Management Accounting
- MIS60US - Management Information Systems
- OPM60US - Operations Management
- PRC60US - Professional Communication

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## The International University of Management Courses

### **Marketing Management**

#### **CERTIFICATE: CEMM**

##### **Semester 1**

- AEL40US - Applied English Language Skills
- IEN40US - Introduction to Entrepreneurship
- MIE50US - Microeconomics
- MTH51US - Mathematics
- PMK50US - Principles of Marketing
- POM50US - Principles of Management

##### **Semester 2**

- BIT41US - Basic IT Skills
- CTS51US - Critical Thinking Skills
- FAC51US - Financial Accounting I
- HCM50US - Human Capital Management
- QM151US - Quantitative Methods I
- RMK50US - Relationship Marketing

#### **DIPLOMA: DIMM - YEAR I**

##### **Semester 1**

- FA260US - Financial Accounting II
- IEI60US - Intermediate Entrepreneurship and Innovation
- MRC60US - Macroeconomics
- MMA51US - Marketing Management
- OBE61US - Organizational Behaviour

##### **Semester 2**

- BLA61US - Business Law
- EMK60US - E-Marketing
- QM261US - Quantitative Methods II
- SMA60US - Sales Management

#### **DIPLOMA: DIMM – YEAR II**

##### **Semester 1**

- APS70US - Advertising and Promotional Services
- EVP60US - Events Planning
- MCS60US - Management Control Systems
- PS160US - Personnel Management I
- SVM70US - Services Marketing

##### **Semester 2**

- PRM61US - Project Management
- HAM60US - Human Asset Management
- CHM60US - Change Management
- MIS60US - Management Information Systems
- MRE70US - Marketing Research
- PS260US - Personnel Management II
- SBM60US - Small Business Management

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## The International University of Management Courses

### **Business Information Systems:**

#### **CERTIFICATE: CEBIS**

##### **Semester 1**

- AEL40US - Applied English Language Skills
- BIT41US - Basic IT Skills
- CAR50US - Computer Systems and Architecture
- CPR50US - Principles of Computer Programming
- MTH51US - Mathematics

##### **Semester 2**

- FAC51US - Financial Accounting I
- GCS41US - Communication Skills
- IEN40US - Introduction to Entrepreneurship
- PCM50US - PC Maintenance
- PCP50US - Computer Programming in C++
- SYA51US - Systems Analysis

#### **DIPLOMA: DIBIS - YEAR I**

##### **Year Course**

- RMI70US - Research Methodology

##### **Semester 1**

- FA260US - Financial Accounting II
- FDA60US - Fundamentals of Databases
- JAV61US - Object oriented Programming with Java
- SDE60US - Systems Design
- CTS51US - Critical Thinking Skills
- IEI60US - Intermediate Entrepreneurship and Innovation

##### **Semester 2**

- ADD70US - Advanced Database Design
- DNW60US - Data Communication and Networking
- OPS51US - Operating Systems
- QM151US - Quantitative Methods I
- WDE60US - Web Development

#### **DIPLOMA: DIBIS – YEAR II**

##### **Year Course**

- BIP70US - Mini Project

##### **Semester 1**

- DST60US - Data Structures
- MIS60US - Management Information Systems
- ICC70US - Introductory Engineering Calculus

##### **Semester 2**

- PMI80US - Project Management for ICT
- DMK60US - Digital Marketing
- PRC60US - Professional Communication
- QM261US - Quantitative Methods II

#### **FEES AND PAYMENT GUIDE**

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<b><u>Certificate</u></b>			
N\$ 21,200.00	N\$ 2,544.00	N\$ 18,656.00	N\$ 2,332.00 X 8
<b><u>Diploma – Year I</u></b>			
N\$ 22,200.00	N\$ 2,664.00	N\$ 19,536.00	N\$ 2,442.00 X 8
<b><u>Diploma – Year II</u></b>			
N\$ 22,700.00	N\$ 2,724.00	N\$ 19,976.00	N\$ 2,497.00 X 8

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## The International University of Management Courses

### **Tourism, Hospitality and Events Management**

#### **CERTIFICATE: CETHEM**

##### **Semester 1**

- AEL40US - Applied English Language Skills
- CSS50US - Customer Service Skills
- IEN40US - Introduction to Entrepreneurship
- ITH50US - Introduction to Tourism, Hospitality and Events Management
- MIE50US - Microeconomics
- MTH51US - Mathematics

##### **Semester 2**

- BIT41US - Basic IT Skills
- FAC51US - Financial Accounting I
- FHS50US - Food Handling, Health & Safety in Tourism and Hospitality
- FOO50US - Front Office Operations
- HKO50US - Housekeeping Operations
- PMT50US - Principles of Marketing (for Tourism and Hospitality)

#### **DIPLOMA: DITHEM - YEAR I**

##### **Semester 1**

- BVS60US - Beverage Services
- HRD60US - Human Resource Development
- IEI60US - Intermediate Entrepreneurship and Innovation
- MMA51US - Marketing Management
- TCT61US - Critical Thinking Skills for Tourism and Hospitality

##### **Semester 2**

- EQT60US - Etiquette for the Tourism and Hospitality Industry
- ETM60US - E-Marketing for the Tourism and Hospitality Industry
- MIS60US - Management Information Systems
- TGG61US - Tourism Geography
- TOM61US - Tourism Operations Management

*Choose one from the following*

- FR140US - French 1A
- GE140US - German 1A

#### **DIPLOMA: DITHEM – YEAR II**

##### **Semester 1**

- CFP60US - Commercial Food Preparation in the Hospitality Industry
- CST60US - Customer Services for Tourism, Hospitality and Events
- EVP60US - Events Planning
- FA260US - Financial Accounting II
- MRC60US - Macroeconomics

##### **Semester 2**

- BLA61US - Business Law
- ETO60US - Ecotourism
- SQM60US - Service Quality Management in Tourism and Hospitality
- TBS60US - Business Statistics for Tourism Hospitality & Events Management
- TOP60US - Tour Operations

*Choose one from the following*

- FR150US - French 1B
- GE150US - German 1B

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<b>Diploma – Year II</b>			
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## The International University of Management Courses

### **HIV/AIDS Management**

#### **CERTIFICATE \*\***

##### **Semester 1**

- AEL40US - Applied English Language Skills
- CND50US - Communicable and Non-Communicable Diseases
- CSK51US - Counselling Skills
- GIH50US - The Global Impact of HIV/AIDS
- IEN40US - Introduction to Entrepreneurship
- SRH50US - Sexual Reproductive Health Promotion

##### **Semester 2**

- BIT41US - Basic IT Skills
- CAM50US - Complementary and Alternative Medicine (CAM)
- CB151US - Community Based Care & Support I
- FAH50US - First Aid and HIV/AIDS
- HCS40US - Health Communication Skills

#### **DIPLOMA - YEAR I \*\***

##### **Semester 1**

- CB261US - Community Based Care & Support II
- EPI50US - Epidemiology: The Basic Science of Public Health
- HEC60US - Health Economics and HIV/AIDS
- IEI60US - Intermediate Entrepreneurship and Innovation

##### **Semester 2**

- COP50US - Counselling Practicum
- HNW60US - Nutrition and Wellbeing in HIV/AIDS Management
- LHM60US - Leadership Development in HIV/AIDS Management

#### **DIPLOMA - YEAR II \*\***

##### **Semester 1**

- CGH60US - Corporate Governance and HIV/AIDS
- HAW60US - Health and Wellness
- NAP61US - Networking and Partnerships
- PLH60US - Policy and Legal Frameworks in HIV/AIDS

##### **Semester 2**

- HPT60US - Physical Therapy and HIV/AIDS
- HSH60US - Health Systems and HIV/AIDS Management
- OHH60US - Occupational Safety, Health and HIV/AIDS
- PHP60US - Public Health Practices in HIV/AIDS Management

**\*\* = Not offered in 2021, phased out!**

#### **FEEES AND PAYMENT GUIDE**

<b>AMOUNT</b>	<b>DEPOSIT</b>	<b>BALANCE</b>	<b>INSTALLMENTS</b>
<b><u>Certificate</u></b>			
N\$ 18,700.00	N\$ 2,244.00	N\$ 16,456.00	N\$ 2,057.00 X 8
<b><u>Diploma – Year I</u></b>			
N\$ 19,400.00	N\$ 2,328.00	N\$ 17,072.00	N\$ 2,134.00 X 8
<b><u>Diploma – Year II</u></b>			
N\$ 19,900.00	N\$ 2,388.00	N\$ 17,512.00	N\$ 2,189.00 X 8

**REGISTRATION FEE N\$1,900.00**

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## The International University of Management Courses

### **Human Resource Management**

#### **CERTIFICATE: CEHR**

##### **Semester 1**

- AEL40US - Applied English Language Skills
- FHR50US - Foundation of Human Resource Management
- IEN40US - Introduction to Entrepreneurship
- MIE50US - Microeconomics
- MTH51US - Mathematics
- POM50US - Principles of Management

##### **Semester 2**

- BIT41US - Basic IT Skills
- BNE50US - Business Ethics
- HCD50US - Human Capital Development
- LR151US - Labour Relations I
- PMK50US - Principles of Marketing
- RMK50US - Relationship Marketing

#### **DIPLOMA: DIHR - YEAR I**

##### **Semester 1**

- HRD60US - Human Resource Development
- IEI60US - Intermediate Entrepreneurship and Innovation
- MAP61US - Managing People
- MRC60US - Macroeconomics
- OBE61US - Organizational Behaviour

##### **Semester 2**

- BLA61US - Business Law
- CTS51US - Critical Thinking Skills
- LIR71US - Labour and International Relations
- LR261US - Labour Relations II
- MIS60US - Management Information Systems

#### **DIPLOMA: DIHR – YEAR II**

##### **Semester 1**

- LRA60US - Labour Relations and Acts
- MMA51US - Marketing Management
- HMM50US - Human Resources Management I

##### **Semester 2**

- HAM60US - Human Asset Management
- CTD60US - Competency-based Training and Development
- MOR51US - Management Organisation
- PRC60US - Professional Communication
- HMM60US - Human Resource Management II

#### **FEES AND PAYMENT GUIDE**

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N\$ 21, 200.00	N\$ 2, 544.00	N\$ 18,656.00	N\$ 2,332.00 X 8
<b><u>Diploma – Year I</u></b>			
N\$ 22, 200.00	N\$ 2, 664.00	N\$ 19,536.00	N\$ 2,442.00 X 8
<b><u>Diploma – Year II</u></b>			
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## The International University of Management Courses

### **Health and Wellness Studies**

#### **CERTIFICATE: CEHWS**

##### **Year Course**

- HAP50UY - Anatomy and Physiology

##### **Semester 1**

- AEL40US - Applied English Language Skills
- CTS51US - Critical Thinking Skills
- IEN40US - Introduction to Entrepreneurship
- MTH51US - Mathematics

##### **Semester 2**

- BIT41US - Basic IT Skills
- GCS41US - Communication Skills
- ICO50US - Introduction to Counseling
- IHW50US - Introduction to Health and Wellness
- IOH50US - Introduction to Occupational Health and Safety

#### **DIPLOMA: DIHWS - YEAR I**

##### **Year Courses**

- HW150UY - Health and Wellness Studies I
- IWC50UY - Integrated Wellness Counseling
- OH150UY - Occupational Health and Safety I

##### **Semester 1**

- MCM50US - Management Communication
- MHW50US - Marketing of Health and Wellness

#### **DIPLOMA: DIHWS - YEAR II**

##### **Year Courses**

- HW260UY - Health and Wellness Studies II
- OH260UY - Occupational Health and Safety II

##### **Semester 1**

- HBC60US - Home Based Care
- IEI60US - Intermediate Entrepreneurship and Innovation
- PRH60US - Project Management

##### **Semester 2**

- NUT60US - Nutrition

#### **FEES AND PAYMENT GUIDE**

<b>AMOUNT</b>	<b>DEPOSIT</b>	<b>BALANCE</b>	<b>INSTALLMENTS</b>
<b><u>Certificate</u></b>			
N\$ 14,000.00	N\$ 1,680.00	N\$ 12,320.00	N\$1,540.00 X 8
<b><u>Diploma -Year I</u></b>			
N\$ 19,400.00	N\$ 2,328.00	N\$ 17,072.00	N\$2,134.00 X 8
<b><u>Diploma -Year II</u></b>			
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## **The International University of Management Courses**

### **PHARMACIST ASSISTANT**

#### **CERTIFICATE: CEPA**

#### **YEAR I**

##### **Year Courses**

- PSC40US - Pharmaceutical Stock Control

##### **Semester 1**

- PHH40US - Principles of Pharmaceutical Health Care
- CSV40US - Customer Service

##### **Semester 2**

- PMF40US - Pharmaceutical Manufacturing Skills
- PDV40US - Personal and Professional Development

#### **YEAR II**

##### **Year Courses**

- WPS50US - Workplace Safety
- PDP50US - Pharmacology and Disease Profiles

##### **Semester 1**

- INT50US - Information Communication and Technology
- PHM50US - Pharmaceutical Mathematics

##### **Semester 2**

- CMP50US - Communication and Patient Counseling

#### **FEES AND PAYMENT GUIDE**

<b>AMOUNT</b>	<b>DEPOSIT</b>	<b>BALANCE</b>	<b>INSTALLMENTS</b>
<b><u>Year I</u></b>			
N\$ 1,000.00			

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## The International University of Management Courses

### Diploma in Education (Pre and Junior Primary): DIEPJ

#### YEAR I

##### Year Courses

- EF150UY - Educational Foundations I (DIEPJ)
- DZ150UY - English Language Practice I
- MJ150UY - Micro Teaching for Pre and Junior Primary I
- BM150US - Basic Mathematics I

##### Choose one from the following

- DA150UY - Afrikaans Language Practice I
- DK150UY - Khoekhoegowab Language Practice I
- DW150UY - Oshikwanyama Language Practice I
- DD150UY - Oshindonga Language Practice I
- DH150UY - Otjiherero Language Practice I
- DU150UY - Rukwangali Language Practice I
- DM150UY - Rumanyo Language Practice I
- DL150UY - Silozi Language Practice I
- DT150UY - Thimbukushu Language Practice I

#### Semester 1

- ACR50US - Academic Writing
- CLR50US - Children's Literature And Reading Support
- IRE50US - Introduction to Religious and Moral Education
- IST50US - IT Skills For Teachers
- PE150US - Physical Education for Pre and Junior Primary I

#### Semester 2

- AE150US - Arts Education for Pre and Junior Primary I
- AEP50US - Assessment in Education (PJP)
- EFT50US - English For Teachers
- TEE60US - Technology Application in Early Childhood Education
- ILP50US - Introduction to Life Skills I (PJP)
- PAE50US - Principles and Approaches of Early Childhood Education

#### Year III

##### Year Courses

- ECC70US - Early Childhood Classroom Management
- EPY70US - Educational Psychology for Young Learners
- LSM70UY - Learning Support in Mathematics and Science
- SB270UY - School Based Studies II
- DZ370UY - English Language Literacy Development

##### Choose one from the following

- DA370UY - Afrikaans Language Literacy Development
- DK370UY - Khoekhoegowab Language Literacy Development
- DW370UY - Oshikwanyama Language Literacy Development
- DD370UY - Oshindonga Language Literacy Development
- DH370UY - Otjiherero Language Literacy Development
- DU370UY - Rukwangali Language Literacy Development
- DM370UY - Rumanyo Language Literacy Development
- DL370UY - Silozi Language Literacy Development
- DT370UY - Thimbukushu Language Literacy Development

#### Semester 2

- FAH70US - First Aid
- IED70US - Inclusive Education

#### YEAR II

##### Year Courses

- EF260UY - Educational Foundations (DIEPJ) II
- BM260UY - Basic Mathematics II
- MJ260UY - Micro Teaching for Pre and Junior Primary II
- SBS60UY - School Based Studies I
- DZ260UY - English Language Practice II

##### Choose one from the following

- DA260UY - Afrikaans Language Practice II
- DK260UY - Khoekhoegowab Language Practice II
- DW260UY - Oshikwanyama Language Practice II
- DD260UY - Oshindonga Language Practice II
- DH260UY - Otjiherero Language Practice II
- DU260UY - Rukwangali Language Practice II
- DM260UY - Rumanyo Language Practice II
- DL260UY - Silozi Language Practice II
- DT260UY - Thimbukushu Language Practice II

#### Semester 1

- IEE40US - Introduction to Environmental Education
- IRM60US - Intermediate Religious and Moral Education
- MGC60US - Multi-Grade Classroom Teaching
- PE260US - Physical Education for Pre and Junior Primary II

#### Semester 2

- AE260US - Arts Education for Pre and Junior Primary II
- CSL50US - Counselling And Learner Support
- IEC40US - Introduction to Early Childhood Curriculum Development
- MLS50US - Intermediate Life Skills

#### FEES AND PAYMENT GUIDE

AMOUNT	DEPOSIT	BALANCE	INSTALLMENTS
<b>Year I</b>			
N\$ 15,000.00	N\$ 1, 800.00	N\$ 13,200.00	N\$1,650.00 X 8
<b>Year II</b>			
N\$ 15,500.00	N\$ 1, 860.00	N\$ 13,640.00	N\$1,705.00 X 8
<b>Year III</b>			
N\$ 16,500.00	N\$ 1, 980.00	N\$ 14,520.00	N\$1,815.00 X 8

REGISTRATION FEE N\$1,900.00

LATE REGISTRATION FEE N\$100.00 (N\$2,000.00)

N.B. INSTALLMENTS: 31<sup>ST</sup> JAN (REG. FEE & DEP.), FEB 1<sup>ST</sup>, MARCH 2<sup>ND</sup>, APRIL 3<sup>RD</sup>, MAY 4<sup>TH</sup>, JUNE 5<sup>TH</sup>, JULY 6<sup>TH</sup>, AUG 7<sup>TH</sup> & SEP 8<sup>TH</sup>.

REGISTRATION FEE IS PAYABLE AT REGISTRATION.

THIS INSTALLMENT PLAN/ARRANGEMENT ALSO APPLIES TO LATE REGISTRATION.

FEES SUBJECT TO CHANGE WITHOUT PRIOR NOTICE - TERMS AND CONDITIONS APPLY.